



Design Sales Manager

Company Name	Purrrple Oorryx DWC LLC	Website	www.purrrpleorryx.com
Location	Dubai South, Dubai	Line Manager	Ankur Agarwal
Apply for Job	CLICK HERE	Salary Range	4000-5000 AED/Month
Start Date	ASAP - Full Time	Benefits	As Per UAE Labor Law + Commissions

Key Skills:

Strategic approach to key client management, lateral thinker, public relationship, business development, excellent writing & presentation skills, financial management, multi-tasker, good networking skills, people management and a go-getter.

Key responsibilities:

- Cultivate leads, convert them to client relationships.
- Understand client requirements and suggest ideas and solutions based on the brief.
- Be a single point contact with client organization and engage with senior officials at client-end.
- Prepare strategic plans for events including conceptualizing exhibitions, gala dinner, private functions, rentals, audio visual schemes, activation programs, etc. based on client's requirements
- Prepare presentations, proposals, quotations, based on the event requirements and clients.
- You will also be responsible for billing and collection follow ups for your client projects and payments.
- Interact with client, account manager, design teams and other back-end resources as needed for onboarding & implementation.
- Ensure thorough knowledge of the product offerings and upsell.
- Achieve sales and revenue targets on a monthly basis.

Eligibility:

- Valid UAE Driving License with motor vehicle
- UAE Digital Sales Experience minimum 4 years.
- Proven Track record of Sales and Revenue within UAE.
- Knowledge of using emails, excel, google drive, word, ppt.
- Well versed with English and typing skills
- Excellent oral and written communication skills
- Detail oriented and works with a high degree of accuracy
- Highly organized and flexible
- Ability to multitask and meet changing deadlines
- Must be self directed and able to complete projects with limited supervision
- Maintains staff confidentiality
- Working knowledge of email, scheduling, spreadsheets and presentation software
- Minimum: Graduate Degree